





Bidders Queries Performa				Annexure V	
			Request for Proposal (RFP) For Supply, Installation and Maintenance of "On-Premises" Virtual Application based Web Application Firewall and Load Balancer at IDRBT locations.		
			Corrigendum to Tender No: IDRBT/SYS/ES/32/2026 – 2027 dated 22nd April 2026		
			IDRBT Response to pre-bid queries submitted by the prospective bidders	Revised Bid Last Date Submission 29th April 2026.	
Sr No	RFP Section Number	RFP Page Number	RFP Point Number	Query Description	IDRBT Response
1	20 Training	15	Training	Kindly confirm number of persons required for the training	A detailed schedule will be shared with the successful bidder.
2	10 Scope of Work	12	The bidder is solely responsible for identifying and addressing any functional gaps between the RFP and the OEM's actual technical specifications. Any additional hardware, software, or services required to make the solution fully operational must be included in the bid without additional cost to IDRBT.	Please provide clarity on supporting hardware like rack, passive cabling. Inline infra compute and virtualization to host propose solution virtual appliance WAF and LB	IDRBT shall provide Rack, Passive Cabling and virtual compute. The bidders should share the virtual compute details as part of the bid. Any specific cabling with respect to the solution will be mutually decided.
3	6. Terms & Conditions	8	The Supply, Installation of Web Application Firewall and Load Balancer at IDRBT should be completed within 2 (Two) weeks from the date of issue of purchase order.	If underline infrastructure like rack, passive cabling, compute storage need to be provided by bidder, Delivery timeline and project execution timeline should be revised as per current condition due to the global crisis.	Clarified above.
4	6. Terms & Conditions	8	The Supply, Installation of Web Application Firewall and Load Balancer at IDRBT should be completed within 2 (Two) weeks from the date of issue of purchase order.	Request to amend this clause as below.: The Supply, Installation of Web Application Firewall and Load Balancer at IDRBT should be completed within 4 (Four) weeks from the date of issue of purchase order.	No Change.
5	27. Payment Terms	17	Payment terms: 1. A payment of 90 percent (90%) of the contracted sum would be payable on successful installation, integration and issue of acceptance certificate by the Institute. 2. 10 percent (10%) would be payable after successful warranty period is over from the date of acceptance or payment against PBG valid as per warranty period. 3. Installation and Implementation Charges (100%) after successful completion of UAT.	Request to amend Payment terms as below.: 1. A payment of 90 percent (90%) of the contracted sum would be payable on delivery. 2. 10 percent (10%) would be payable against submission of PBG valid as per warranty period. 3. Installation and Implementation Charges (100%) after successful completion of UAT.	No Change.
6	Annexure IV - Bidder Eligibility Criteria	24	Point 3 - The Bidder should have experience in the following fields: Supply, Installation and Maintenance of "On-Premises" Virtual Application based Web Application Firewall and Load Balancer for the organizations across India.	Request for clarification as the OEM which we are proposing terminology in terms of license will be slight different which covered both modules i.e. WAF and Load balancer. Request you to kindly accept those references. If required we can share datasheet for a reference	Accepted; However, the successful bidder should coordinated with OEM during Planning, Designing and Implementation stages of the solution.

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7	Annexure IV - Bidder Eligibility Criteria	24	Point 4 - The OEM / Bidder should have a minimum annual turnover of at least Rs. 3 Crores in each of the last three financial years (i.e. 2022-2023,2023-2024 & 2024-2025). Certificate from the statutory auditor.	Request amend this clause as below. Point 4 - The OEM / Bidder should have a minimum annual turnover of at least Rs. 3 Crores in each of the last three financial years (i.e. 2022-2023,2023-2024 & 2024-2025). Certificate from the statutory auditor/Chartered accountant .	Accepted;
8	Annexure IV - Bidder Eligibility Criteria	24	Point 5 - The Bidder should have positive net worth in the last three financial years (i.e. 2022-2023,2023-2024 & 2024-2025).In cases where the Bidding Company has resulted from a merger or acquisition and has been operational for less than three years, the financial credentials, namely net worth, minimum annual turnover, and profit after tax of the merged or acquired entity shall be duly considered for eligibility assessment. The determination of such eligibility shall rest solely with IDRBT, whose decision shall be final and binding, with no further correspondence entertained on the matter. Certificate from the statutory auditor	Request amend this clause as below. The Bidder should have positive net worth in the last three financial years (i.e. 2022-2023,2023-2024 & 2024-2025).In cases where the Bidding Company has resulted from a merger or acquisition and has been operational for less than three years, the financial credentials, namely net worth, minimum annual turnover, and profit after tax of the merged or acquired entity shall be duly considered for eligibility assessment. The determination of such eligibility shall rest solely with IDRBT, whose decision shall be final and binding, with no further correspondence entertained on the matter. Certificate from the statutory auditor/Chartered accountant	Clarified above.
9	Annexure IV - Bidder Eligibility Criteria	25	Point 6 - Bidder must have successfully completed in the last three years at least the following numbers of similar IT infrastructure Implementation engagement(s) of value specified herein: One project of similar nature not less than the amount Rs.75 Crore OR Two projects of similar nature not less than the amount equal Rs.50 Lakhs OR Three projects of similar nature not less than the amount equal Rs.25 Lakhs	We are assuming that Rs. 75 Crore is typo error. Kindly confirm.	Is a typo error. Clause removed.
10	Annexure – XI Commercial Bid Format	36	"On-Premises" Virtual Application – Web Application Firewall (WAF), Load Balancer with API Gateway and Security with one year warranty (Including all license accessories, Includes DDoS protection, Bundle Component, Technical support 12x5, as part of Total Solution for 12 months) - As per SoW and Specifications defined in Annexure – IX above.	Request for clarification In license requirement, Do you also requires threat intelligence and IP intelligence license ?	Yes.

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11	Annexure – XI Commercial Bid Format	36	"On-Premises" Virtual Application – Web Application Firewall (WAF), Load Balancer with API Gateway and Security with one year warranty (Including all license accessories, Includes DDoS protection, Bundle Component, Technical support 12x5, as part of Total Solution for 12 months) - As per SoW and Specifications defined in Annexure – IX above.	Request for clarification- Please share no. of applications and thruout required for virtual WAF and LB solution.	The details will be shared with the Successful Bidder.
12		Page 12	10.28	Not applicable for spare and onsite being it's a software component, OEM support will be of shared resource on remote support.	As per IDRBT Policy, Remote support is not viable. The Support team in Hyderabad should extend the support.
13		Page 14	14.08	The software license is of subscription basis.(year on year renewal Basis.)	Yes.
14		Page 14	14.09	Being a soft ware component, project manager, technical lead and OEM Spoc will not be applicable.	At least one technical lead should be there to oversee the implementation plan of Successful Service Partner.
15		Page 14	15	Being Software component delivery will happen in one week and installation will happen base on	No Change
16		Page 15	19	Remove Annual drills as this warranty is for one year only.	No Change;
17		Page 15	20	Request you to change the training clause, being only two instance of license, one day on site	Clarified above
18		Page 16	21.3	Being software once the license is invoice it will be activated for one year, it will not be from the date if UAT.	The successful bidder should obtain temporary license from the OEM to start the activity. After successful completion of UAT. The original License validity starts.
19		Page 17	27.1	Supply 90% against delivery and invoice of software and the same will be activated	Clarified above
20			27.2	10% Against submission of PBG.	No Change
21		Page 25	6	One project of similar nature not less than the amount Rs.50 Lakhs OR	Clarified above.
				Two projects of similar nature not less than the amount equal Rs.25 Lakhs OR	
				Three projects of similar nature not less than the amount equal Rs.10 Lakhs	
22		Page 25	9	Bidder should have a local entity in Hyderabad/South India to provide better support during the warranty period.	The bidders should have a Local office in Hyderabad and share the supporting documents.

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23	Annexure – XI, Page 36, Clause 1, Commercial Bid Format		"On-Premises" Virtual Application – Web Application Firewall (WAF), Load Balancer with API Gateway and Security with one year warranty (Including all license accessories, Includes DDoS protection, Bundle Component, Technical support 12x5, as part of Total Solution for 12 months) - As per SoW and Specifications defined in Annexure – IX above.	"On-Premises" Virtual Application / Software – Web Application Firewall (WAF), Load Balancer with API Gateway and Security with one year warranty (Including all license accessories, Includes DDoS protection, Bundle Component, Technical support 12x5, as part of Total Solution for 12 months) - As per SoW and Specifications defined in Annexure – IX above.	No Change.
24				All the participated bidders are requesting to extended the bid last date 5th May 2026 15:30 Hrs instead of 30th April 2026.;	