

Tender No : IDRBT/CA/GR/516/2019 – 2020 For Supply, Installation, Support/Services and Maintenance of Servers, Firewalls, Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets) and MySQL Software Subscription for IDRBT at Hyderabad and Mumbai.

Pre-Bid meeting held on 13th September 2019 12:00 PM.

Sr.No	Page No	Clause No	Specifications	Pre-bid Query	IDRBT Comments
1	5	3	The Bidder should have experience in the following fields: a. Supply, Installation, Support/Services and Maintenance of Servers, Firewalls, Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets) and MySQL Software Subscription for the organizations.	The Bidder/OEM should have experience in the following fields: a. Supply, Installation, Support/Services and Maintenance of Servers, Firewalls, Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets) and MySQL Software Subscription for the organizations.	or If bidder is proposing jointly with OEM/Other party one of them should have the necessary experience and the implementation should be done by the experience entity's personal. A Certificate should be submitted along with the proposal from the associated party (who will implement).
2	5	6	The bidder should be profit-making company.	Requested to make it for last one year profit making company	No Change
3	5	8	The Bidder must demonstrate that it has been engaged in providing similar services for other large National /International Financial / Banking Institutions.	1.Request you to kindly consider similar installation at Private, PSU and Limited company also. 2. The Bidder/OEM must demonstrate that it has been engaged in providing similar services for other large National /International Financial / Banking Institutions.	Amended as: The Bidder must demonstrate that it has been engaged in providing similar services for other large National /International Financial / Banking Institutions/PSUs/Governement Organizations.
4	6	9	The Bidder shall provide references (including Referee names and contact details) in respect of major projects of similar type completed in the last three (3) years by the Bidder in any large organization and having its offices/branches across India.	The Bidder/OEM shall provide references (including Referee names and contact details) in respect of major projects of similar type completed in the last three (3) years by the Bidder in any large organization and having its offices/branches across India.	Answered at Sr.No 1
5	6	4	The Supply, Installation, Support/Services and Maintenance of Servers, Firewalls, Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets) and MySQL Software Subscription for IDRBT at Hyderabad and Mumbai should be completed within 04 (Four) weeks from the date of purchase order.	Request you to kindly increase the delivery time 6 weeks to 8 weeks and installation 4 weeks.	Amended as: The Supply, Installation, Support/Services and Maintenance of Servers, Firewalls, Red Hat Enterprise Linux with Smart Virtualization and Management, Premium (2-sockets) and MySQL Software Subscription for IDRBT at Hyderabad and Mumbai should be completed within 06 (Six) weeks from the date of purchase order.
6	9	7	The bidder to have back-to-back arrangement with OEM for Warranty and AMC, Certificate for the same to be provided along with Technical bid. A Letter of warranty and support from respective Original Equipment Manufacturer's (OEM) shall also be submitted in addition to a letter from respective Manufacturer's Authorization Form for the contract period.	Requested for relaxing MAF for Software part.	Letter from OEM that bidder is an authorised reseller.
7	15	25	Liquidated Damages	Bidders requested to cap the Liquidated Damages to 5%	No Change

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8	17	12	Payment Terms and Conditions	1.Request to consider 50% advance against the delivery and 40% against the installation. 2.Request you to kindly consider payment term as 80 percent on delivery, 10 percent after installation and 10 percent after PBG	No Change
9	21	2	The proposed OEM should be in Leaders Quadrant in latest Gartner Magic Quadrant Report for Enterprise firewalls for atleast 2 years.	We request to relax this clause	Ammended as: The proposed OEM should be in Leaders Quadrant atleast in latest Gartner Magic Quadrant Report for Enterprise firewalls in current year.
10	21	3	The firewall OEM should be ICSA labs certified for firewall.	Request you to kindly remove the point as it comply with single OEM	Ammended as: The firewall OEM should be ICSA labs certified for firewall or its equivalent
11	21	4	The OEM should be having recommended rating from NSS Labs Next Generation Firewall from past 2 years	Request you to kindly remove the point as it comply with single OEM and request you to kindly add Gartner report from last 2 year.	Ammended as: The OEM should be having recommended rating from NSS Labs Next Generation Firewall in current year or its equivalent.
12	22	39	Should have protection for more than 7500 signatures	We request to change 7500 Signature to 5000	Ammended as: Should have protection for more than 5000 signatures
13	-	-		Kindly add a VA/PT onsite resource for atleast 2 man months as part of the Scope of this project to assess and ensure that the security is rightly in place	Not Accepted